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REPORT OF THE SECRETARY FOR THE YEAR ENDING DECEMBER 15, 1913

Since the last annual meeting there have been two meetings of the Executive Committee, one at the Harvard Club in New York on February 22, 1913, and a second at the University Club, Cleveland, Ohio, on May 31, 1913.

Among the subjects discussed and voted upon at the first meeting were the time and place of the annual meeting for this year and the plans therefor. The question of holding the meeting for 1915 in San Francisco was then presented and the Secretary appointed a committee to inquire into the facilities for going there.

At the second meeting the Secretary informed the Committee of his removal from Cambridge and of his change of work, in view of which he presented his resignation. At the request of the committee, however, he decided to retain the office for the remainder of the year, and was authorized to make arrangements for such clerical help as would maintain the work of the office.

During the year ending December 15, 1913, the following changes in the list of members and subscribers have taken place:

Members resigned.....	310
Removed for lack of address.....	14
Dropped for non-payment of dues.....	112
Deaths	26
Subscribers discontinued.....	11
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Total subtractions.....	473
 New members added.....	 238
New subscribers added.....	33
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Total additions.....	271
	<hr/>
Net loss.....	202

The total number of members and subscribers reported in 1912 was 2715. The total number would therefore now be 2513. Of these nine are honary members, 83 are life members, and 264 are subscribers.

This is the first year that the present Secretary has had to record in his annual report a loss in the membership. Considering (1) that removals for non-payment include practically all who are more than one year in arrears, while in former years names have been kept on the list at least two full years, and thus the list has been scored down closer than in any previous year, and (2) that this is the first year of the increased dues, the net loss is even less than might have been expected.

Again a special contribution was received for the express purpose of extending the membership of the Association, and thus enlarging the circulation of our publications. This fund has been expended in the printing and mailing of circulars and the clerical work incident thereto. The results, however, have been subject to the law of diminishing returns, and but 271 additions can be reported as against 540 in 1912, and larger number in previous years.

More than 2100 of our members and subscribers have paid at the new rate. There are, however, 300 members still on the mailing list to whom the publications for the year have been sent, and who have not responded to bills for dues. It is probable that a goodly proportion of these will have to be dropped. It is the Secretary's opinion, therefore, that efforts will still have to be made to hold a sufficient number to maintain our publication on its present basis.

The Proceedings of the annual meeting were edited and put through the press by the Secretary's office, being again published in abbreviated form by omitting the report of the session held jointly with the Association for Labor Legislation and condensing the reports of two other sessions. It is a question whether such abbreviation does not curtail the sale of the publication.

The Handbook of the Association was also prepared and put through the press by the Secretary's office. Considerable work was done toward compiling a separate directory of academic teachers who are members of the Association, in accordance with instructions of the Executive Committee, but the publication of it was held in abeyance in accordance with later instructions from the same committee.

The total number of subscribers reported January 1, 1909, was 1030.

Additions in 1909, 430. Removals, 100. Net gain, 330. Total, 1360
Additions in 1910, 401. Removals, 59. Net gain, 342. Total, 1702
Additions in 1911, 814. Removals, 112. Net gain, 702. Total, 2404
Additions in 1912, 540. Removals, 229. Net gain, 311. Total, 2715
Additions in 1913, 271. Removals, 473. Net loss, 202. Total, 2513

CHANGES IN FIVE YEARS

Additions, 2456. Removals, 973. Net gain, 1483.

The twenty-six deaths reported to the Secretary during the year are of the following members :

Mrs. J. A. Beeber	A. C. Jennison
G. W. Bennett	A. Kaupas
William M. Bairman	Amory A. Lawrence
Emil L. Boas	E. O. Lyte
Albert S. Brandeis	J. Pierpont Morgan
George A. Casey	Alfred T. Perry
Robert C. Chapin	John R. Planten
William F. Corne	Gustav H. Schwab
George G. Crocker	T. Guilford Smith
H. J. Freeman	Horace J. Stevens
William B. French	Anson P. Stokes
Charles M. Hays	George H. Utter
A. O. Heyer	Lester F. Ward

Invitations for the meeting of 1914 have been received from the following bodies :

New Orleans Conventions and Tourist Bureau, New Orleans; Galveston Commercial Association, Galveston, Texas; The Columbus and Publicity Association, Columbus, O.; The Denver Convention Association, Denver, Col.; The Merchants Association of New York; The Chamber of Commerce, Wilmington, Del.; The Indianapolis Chamber of Commerce, Indianapolis, Ind.; The Niagara Falls Bureau of Conventions; The President of Princeton University.

In laying down the work of the office, the Secretary wishes to thank the members of the Association for the support which they have given to the work of increasing the membership, and for the patience with which they have received the numerous requests for help and other communications which he has sent them.

Respectfully submitted,

T. N. CARVER, Secretary.